



COMPANY PROFILE

*D*reamware

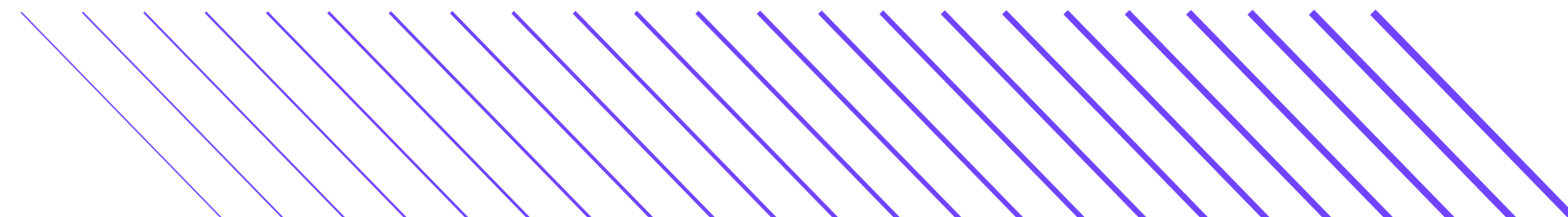
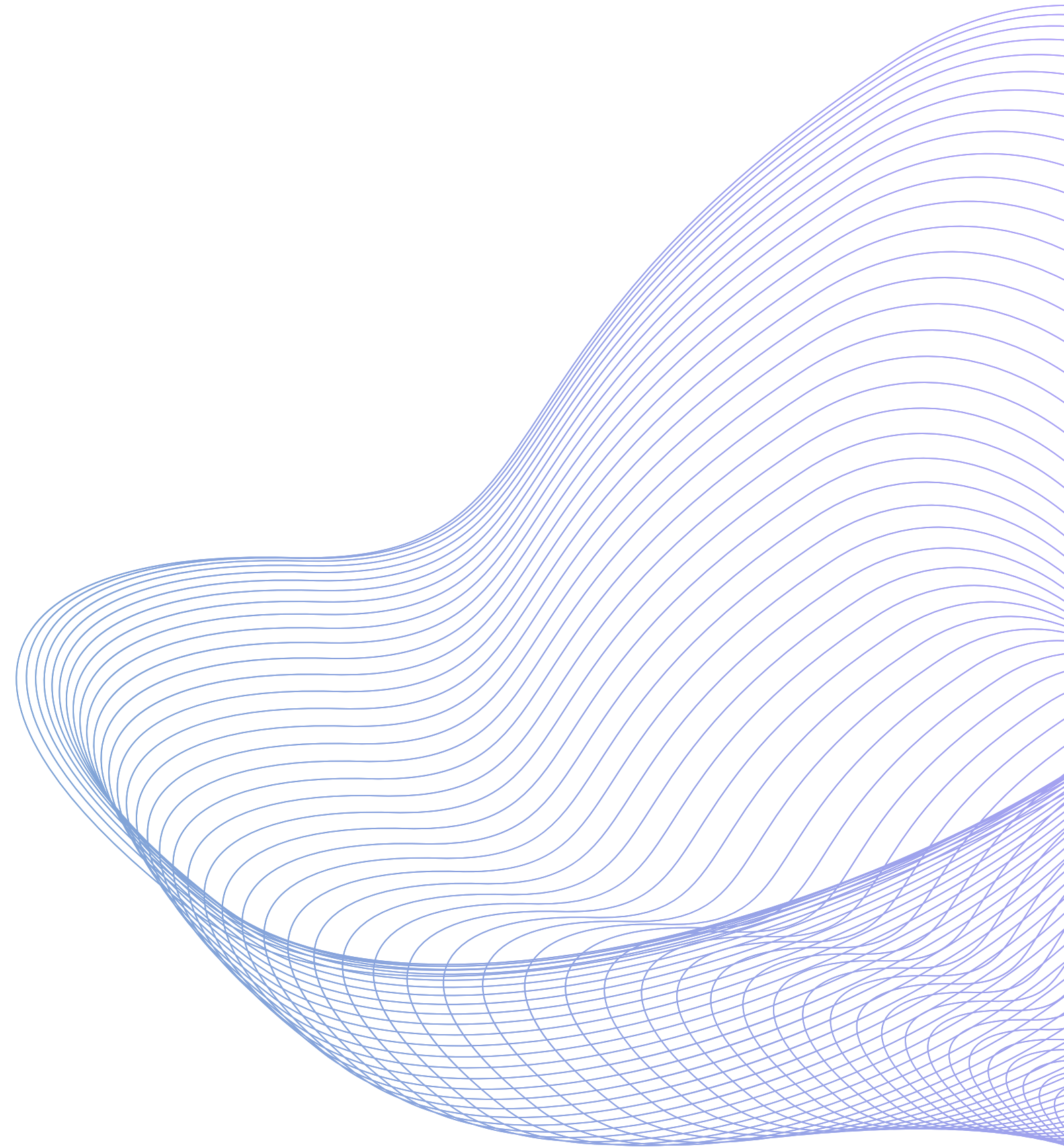


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ABOUT COMPANY

At Dreamware, our specialty lies in amplifying sales growth, enabling you to concentrate on your foremost competency – managing your enterprise. Our team of committed professionals possesses an abundance of experience and acumen in sales strategies and methodologies.

We Ideate | We Strategize

We Plan | We Engage

We Prospect | We Conquer

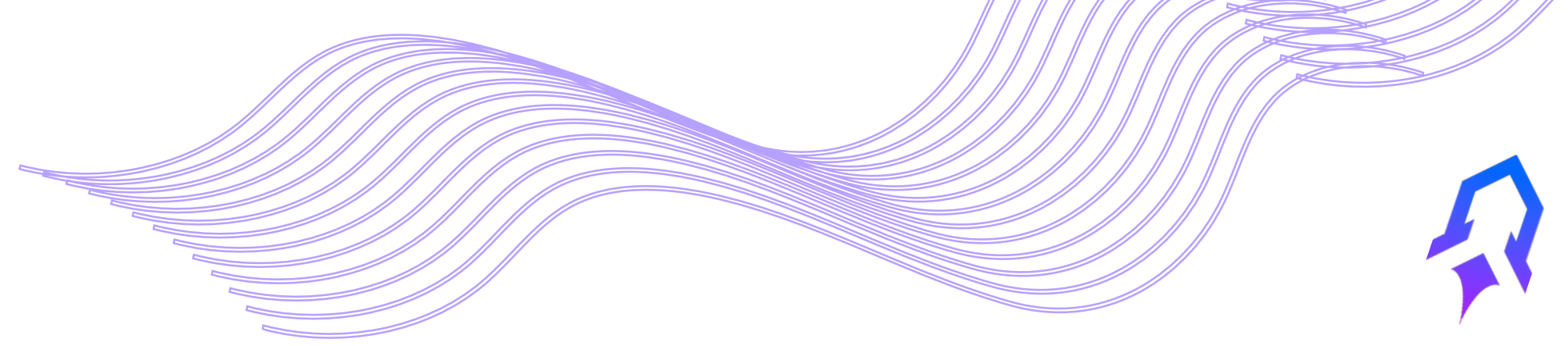


VISION

To Be A People Centric Client
Focused Global Sales Outsourcing
Company



MISSION



Continuously explore, upgrade ,evolve, learn & use human touch while embracing technology



**STAY
INSPIRED.
NEVER
STOP
CREATING.**



OUR SERVICE

We offer a full spectrum of services to help the organisation grow exponentially. With the help of clients we do planning & create revenue targets and help you achieve them.

- **01 Business Accelerator**

We take care of the entire execution process, ensuring that every idea not only sees the light of day but thrives in the market. From initial product development to actual sales, we manage it all.

- **02 Business Plan**

We plan and comprehensively revamp the total web and social content strategy to make a compelling narrative and use sales funnels to capture users interests.

- **Marketing Strategy**

Based on business plan we make marketing strategy to penetrate the desired markets .

- **04 Sales Out Sourcing**

We will generate genuine business interest in your products and services. We then convert this interest into leads, calls, and qualified appointments that we convert into new business revenue.



THE PROCESS

BUSINESS CONSULTING

With over 3 decades of experience across diverse industries Dreamware is equipped to handle and troubleshoot any business challenges. We can engage and create robust systems to build a vibrant company DNA

Speed is key to deliver any solution & at Dreamware we know it fully well



1

Process 01- Client is Aware

If the client is aware what really it wants then we directly work on the solution and ready the roadmap

2

Process 02-Clients is hands On

Here first we make our own discovery and work alongside and prepare a plan and strategy

3

Process 03-Client has broad idea

We own that idea and work on our own to create the business plan and get it executed.

THE PROCESS

BUSINESS ACCELERATOR

We are working on the unique concept of business accelerator . This is a hands on setup where we closely work with enterprising ideas to make them realize their potential.



Ideate

We help you refine and validate your ideas

Business Model Development

Crafting robust business models tailored to your vision.

Product Development

Turning concepts into tangible products

Go-to-Market (G2M) Strategy

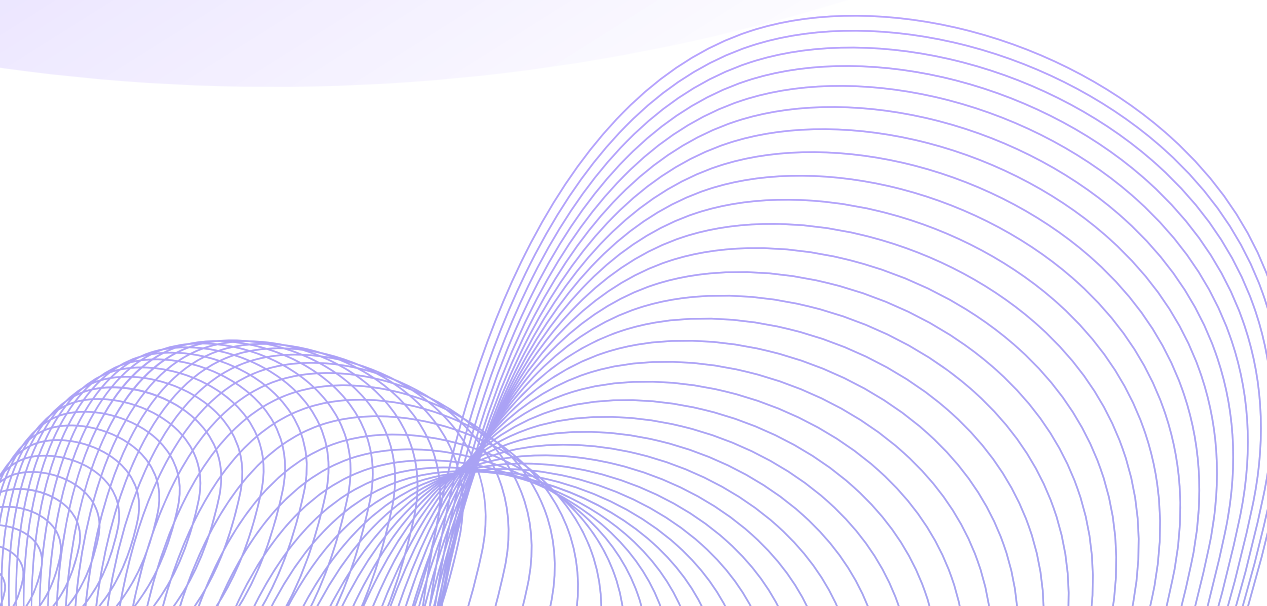
Strategizing the best way to launch your product.

Demand Generation

Creating demand and building a customer base

Sales Outreach

Implementing effective sales strategies



THE PROCESS

SALES OUTSOURCING

Dreamware has adopted and perfected tools, technology, system & processes to acquire the right kind of targeted leads and convert them into sales for its customers. We work on technology with human touch.



1

Process 01- Identification

We understand your business, your products or services, and your market. This allows us to tailor a sales strategy that aligns with your business goals and targets the right audience.

2

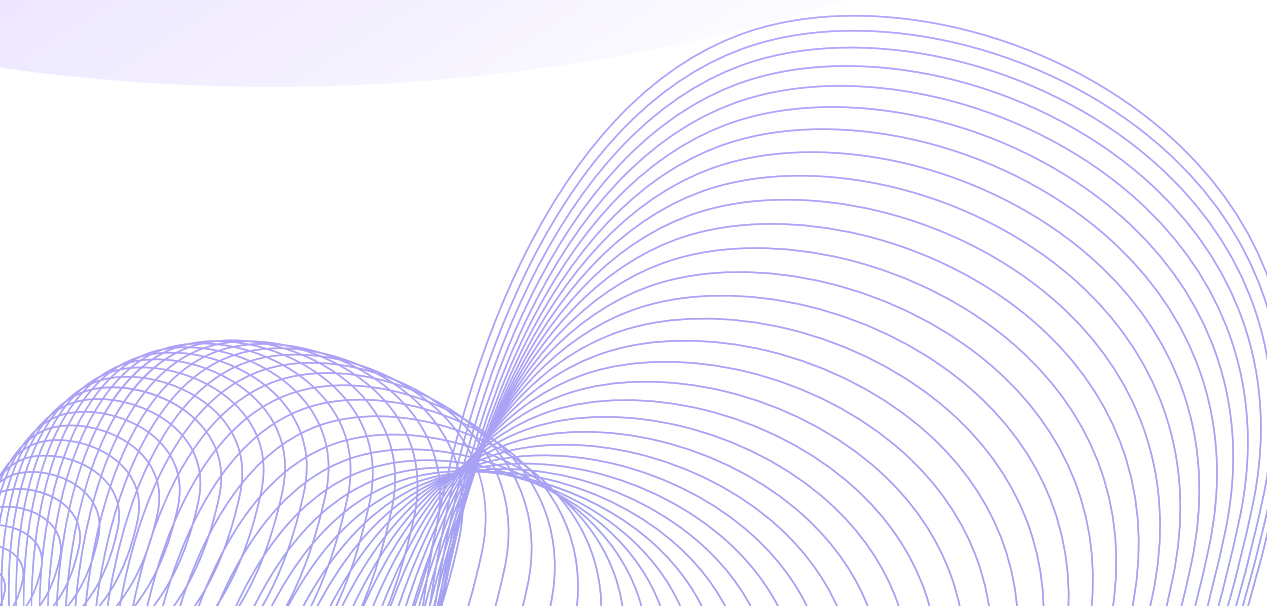
Process 02-Prospecting

Post identification project managers start prospecting through ideal mix of AI tools & manual selection and mine relevant data

3

Process 03-Outreach

Once equipped with filtered prospects data project team start outreach through A/B testing of messages, AI tools & Email Sequencing



FINANCIALS

SALES OUTSOURCING

Dreamware has talent pool to first create buyers interest and then nurture it to monetise for it's clients. Xsalesfy uses various tools including AI to create traction for client's products or services



Minimum Guarantee(MG)

To make successful outreach requires use of skilled resources and expensive tools like mining verified data and automation tools. To cover the cost of the tools we charge a reasonable amount as MG fee on advance basis.

Success Fee

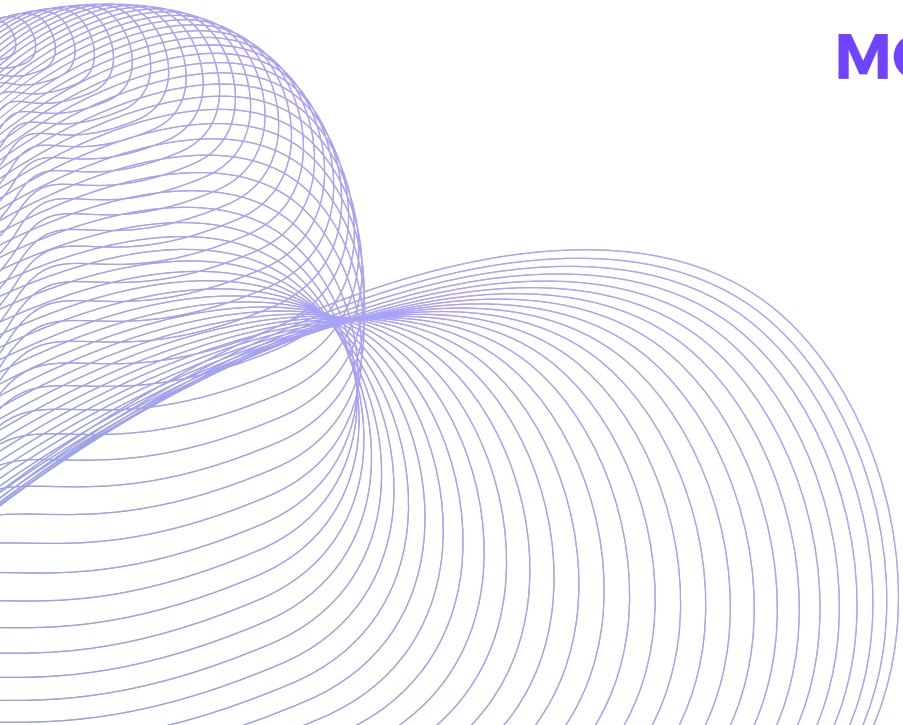
We earn based on the no of appointments or closure we make for our clients and we charge success fee either as fixed amount or percentage of sales value we create.

MG or Success Fee Which Ever Is Higher

From \$ 1000 to \$ 5000

Based On Industry,Product & Service

To make a fair proposition we use the MG or Success fee (whichever is higher) model which is directly proportional to the success rate.



FINANCIALS

BUSINESS CONSULTING

To build any plan and strategy it requires tools, data and human resources. And most importantly focus is needed. We own and take responsibility of task and execute as if its our own .



Retainer ship

Retainer-ship covers the bare minimum cost for tools, data, technology ,human resources &knowhow

Success Fee

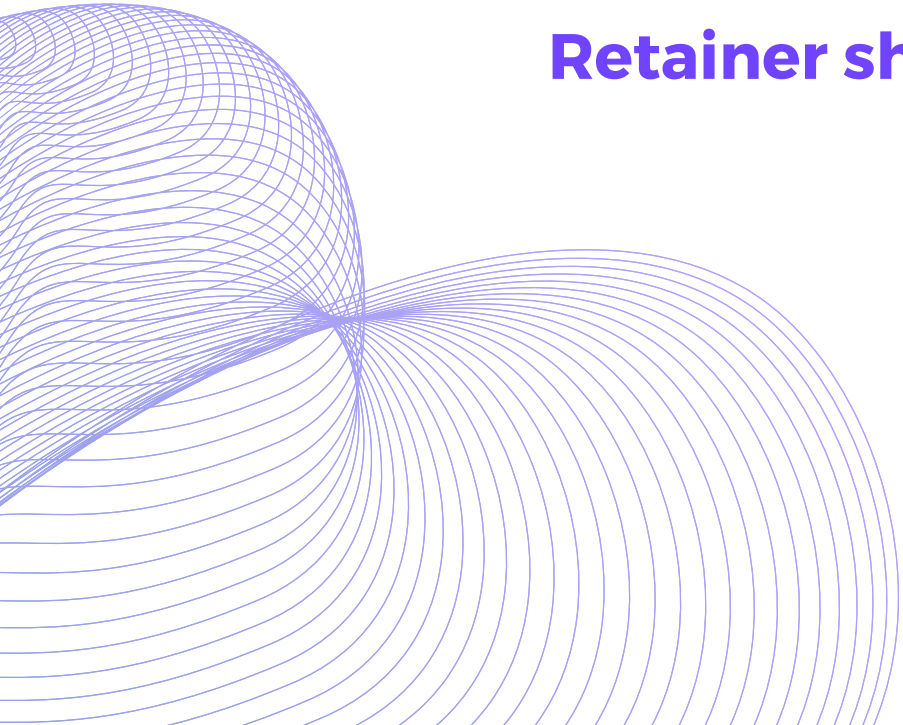
We earn based on the success of the task and we seek certain amount of success fee if project or idea is working as we expected it to work .

Retainer ship or Success Fee Which Ever Is Higher

From \$ 2500 to \$ 5000

Based On Industry,Product & Service

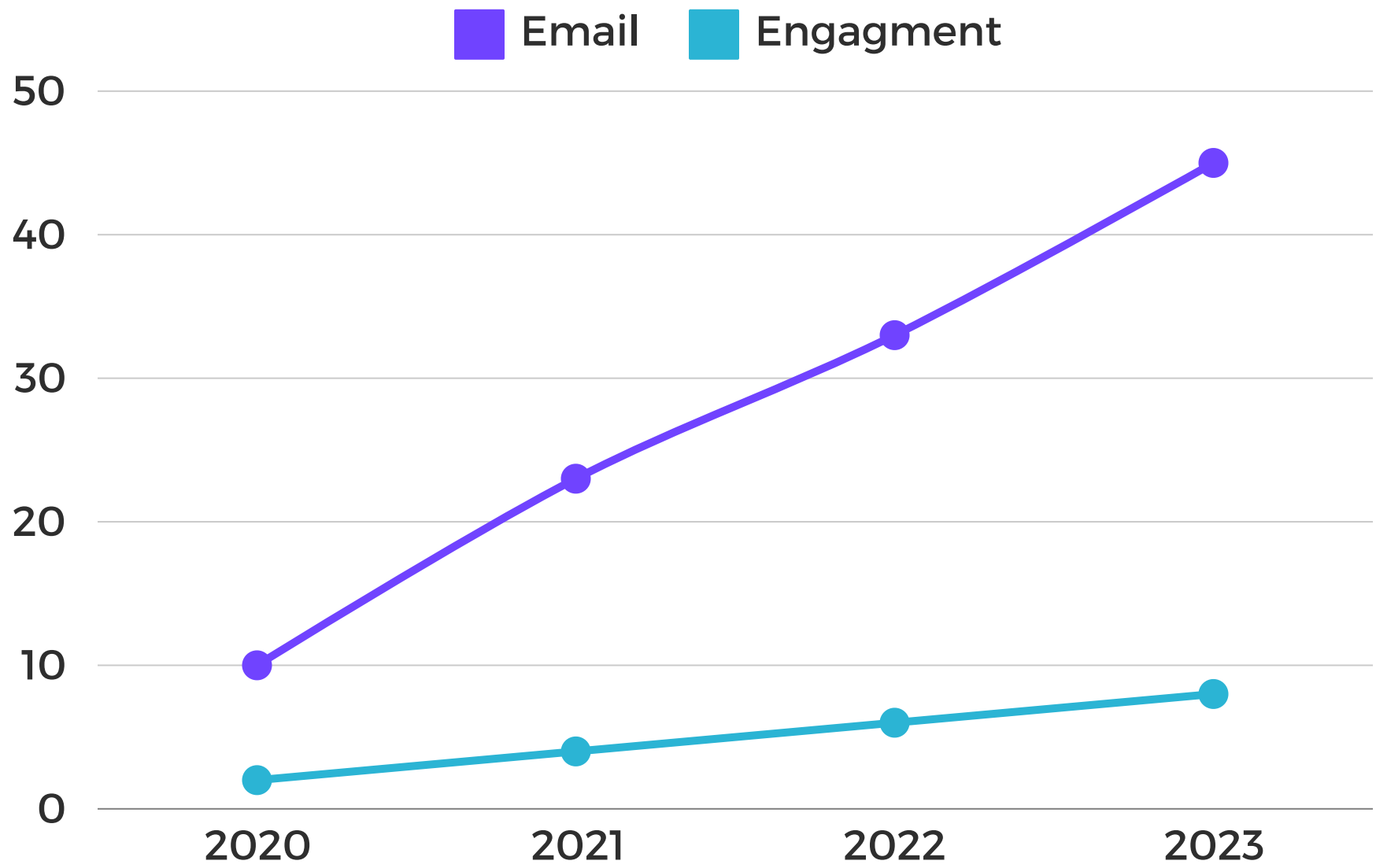
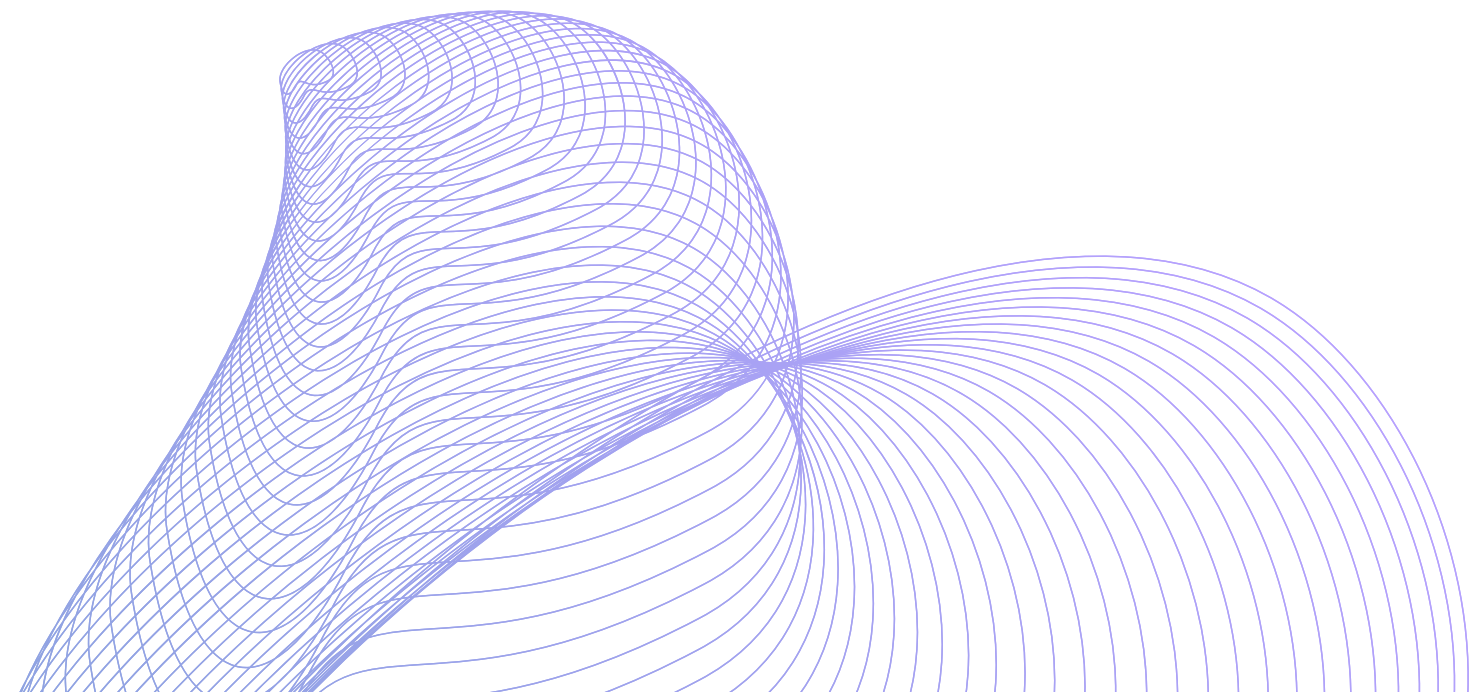
To make a fair proposition we use the Retainership or Success fee (whichever is higher) model . If we do decent we cover our costs with retainer fee and if we do well for our clients and success fee value is greater then we get that amount





PERFORMANCE

Since beginning we are continuously increasing our reach year by year and becoming more efficient



OUR GOALS

We have well defined organisational goals



01 Increase Sales

The basic premise of client engaging us is that they want to increase the sales revenue over multiple time and we never let them down , Infact we exceed the targets.

02 Better ROI

Ultimately it all boils down the ROI. What we spend and we get in end. And our ROI is 10 X to be minimum on each of our already completed assignments.

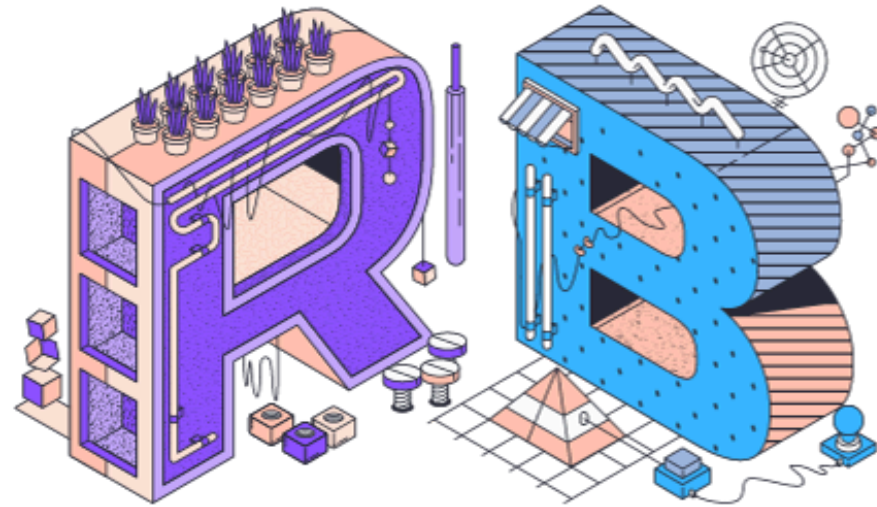
03 Speed of Execution

We try to use our best practices in implementing sales strategies. So that there is no wastage in terms of time or opportunity and do the best what we can do.

OUR PARTNER BRANDS



OUR PARTNER BRANDS



OUR PARTNER BRANDS



OUTREACH SHERPA



Using data, Tools, AI, Process, LinkedIn & Email Marketing
OS create customer acquisition strategy to achieve goals
in terms of revenue and reach

BENCH FORCES



Bench Forces is an innovative staff augmentation platform that connects companies with surplus talent to those requiring specialized skills for projects. It streamlines the augmentation process, ensuring efficient talent utilization and enabling organizations to scale their workforce dynamically.

VIRTUAL MANAGER



VIRTUAL MANAGER

JUST ASK FOR IT

Virtual Managers distinguish themselves from Virtual Assistants by offering a broader spectrum of backend services, utilizing optimal resources to cater to diverse needs. Clients benefit from a collective pool of expertise rather than relying on the skill set of an individual assistant. This model ensures access to a comprehensive array of skills, enhancing service quality and efficiency for customers.

WE REALTORS



*We
realtors*

We Realtors.co is a dynamic social network exclusively designed for real estate professionals. Connect, collaborate, and expand your network within the thriving real estate community. Access industry news, share market insights, and forge meaningful partnerships with fellow agents, brokers, and industry experts. Join us today and unlock endless opportunities in the world of real estate.

DENTISTRY EXCHANGE



A dynamic social network exclusively designed for dentistry professionals . Connect, collaborate, and expand your network within the thriving Dental community. Access news, views , insights, and forge meaningful partnerships with fellow stakeholders

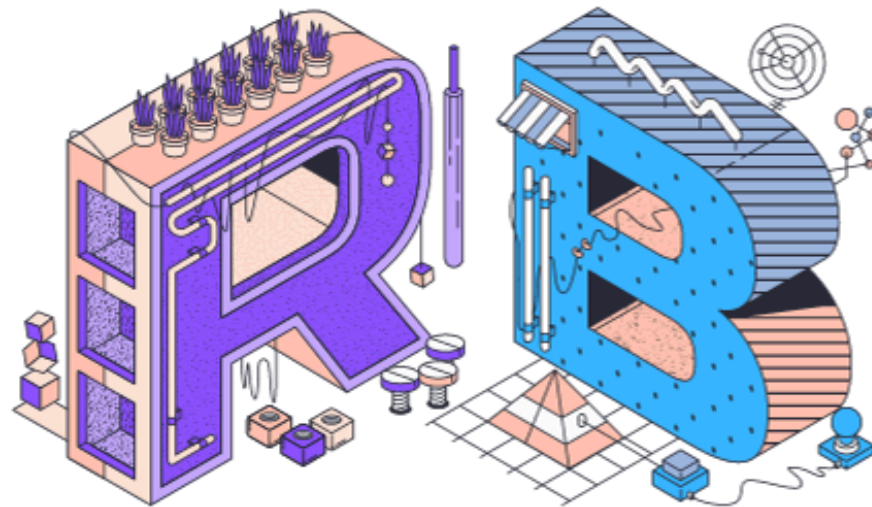
INSURMORT



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Insurmort is a knowledge platform focussing on insurance, mortgage, investment & banking. Latest News, policies, plans ,webinars etc will be integral part of this platform

REALTY BEAT



Focussing around real estate this portal support real estate stake holders in terms of training ,



LET'S CONNECT WITH US!



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